

### INDIA BULLION AND JEWELLERS ASSOCIATION LTD.

**SINCE 1948** 

THE IBJA FASHION SHOW IN THE ISJA FASHION SUMMITTHE IBJA FASHION INTERNATIONAL BULLION SUMMITTHE IBJA FASHION INTERNATIONAL BULLION & JEWELLERY AWARD THE IBJA JEWELLERY & KNOWLEDGE PARK SKILL DEVELOPMENT LERY AWARD SIDE IN THE IBJA JEWELLERY AWARD SIDE IBJA JEWELLERY SIDE IBJA JEWELLERY AWARD SIDE IBJA JEWELLERY SIDE IBJA SIDE IBJ

# OUR IMITATIVES



















# ABOUT



We would like to introduce India Bullion and Jewellers Association Ltd (Formerly known as Bombay Bullion Association Ltd.) as the oldest Apex body for Bullion and Jewellers in India established by the Reserve Bank of India (RBI) in 1948. It has roots in formal bullion trading activities since the 1920's which has led to Zaveri Bazar District being at the heart of all Bullion and Jewellery trade in India.

Our daily "Opening & Closing" Gold and Silver market rates and historic data are the only approved rates used by all leading organisations such as Traders, Banks, Income Tax, DGFT, NBFC, Customs, Tax Dept. and Media.

The association also carries out several important activities such as Smelting, Assaying, Weighing, Arbitration, Rate uniformity etc. on a day to day basis which is accepted as a universal standard in India and approved by RBI. Members of the India Bullion and Jewellers Association are responsible for more than 60% of the gold consumption and forward delivery in India.

# ABOUT SUMMIT



India Bullion And Jewellers Association is celebrating its 67th Anniversary this year and to commemorate the same is launching the 3rd India International Bullion Summit (IIBS).

The idea behind organizing the IIBS Summit is to create awareness of issues not only for our members but also of the country at large. The Summit will give a good platform to the industry to keep abreast of the latest development and opportunities in the field of mining, banking, insurance, logistics etc. related to the Bullion and Jewellery Industry.

This event will bring together a diversified group of experts, officials and trade pundits not only from India but from across the world. Prominent speakers will address major issues pertaining to today's bullion & jewellery trade scenarios.

# PRESIDENT'S MESSAGE



India Bullion And Jewellers Association is celebrating its 67th Anniversary this year and to commemorate the same is launching the 3rd India International Bullion Summit (IIBS). The 3rd India International Bullion Summit (IIBS) will be held on 1st December 2015 at Hotel Sahara Star, Mumbai, India.

The idea behind organizing the IIBS Summit is to create awareness of issues not only for our members but also of the community at large. The Summit will give a good platform to the industry to keep abreast of the latest development and opportunities in the field of mining, banking, insurance, logistics, etc. related to the Bullion and Jewellery Industry. This will also be a good platform to put your suggestions and grievances to various regulators. This event will bring together a diversified group of experts, officials and trade pundits not only from India but from across the world. Prominent speakers will address major issues pertaining to today's bullion & jewellery trade scenarios.

#### Mohit Kamboj

President

# VICEPRESIDENT'S MESSAGE



Saurabh Gadgil
President
Owner of P. N. Gadgil Jewellers



**Mehul Choksi**Chairman and Managing Director,
Gitanjali Group

Dear Friends,

Thank you for making IIBS 2014 a grand success. This year it gets bigger and grander.

It gives me great pleasure to announce three panel discussions by experts from the industry, five fashion shows involving pan India participants and thirty three awards to the top achievers from the bullion and jewellery industry. Research paper presentations, corporate promotions, one to one business meetings, product and service launches are just few of the many grand activities and events planned.

Vice-President

#### **PROMINENT MEMBERS - BANKS**



















#### **PROMINENT MEMBERS -REFINERS & MINERS**















#### **PROMINENT MEMBERS -NBFC'S**















#### PROMINENT MEMBERS - BULLION DEALERS









#### PROMINENT MEMBERS – JEWELLERY MANUFACTURERS AND WHOLESALERS











#### PROMINENT MEMBERS – GEM AND JEWELLERY RETAILERS













#### PROMINENT MEMBERS – LOGISTICS & EXCHANGES











# HIGHLIGHTS OF IIBS 2014

- Delegates covering all aspects of Bullion and jewellery industry
- High Profile Networking and Business meeting opportunities
- IBJA's Annual General Convention
- Jewellery Exhibition Zone
- Bullion and Jewellery Award ceremony recognizing the achievements
- Mega Fashion Show
- Celebrity Anchors and appearances
- Launches of products & services related to Bullion & Jewellery fraternity
- Business meetings with domestic and international companies acquainted to the gold industry.
- Gathering of more than 2000 high profile National and international Delegates
- IIBS 2015 live on YouTube



# 1<sup>ST</sup> INDIA INTERNATIONAL BULLION SUMMIT

India Bullion and Jewellers Association Initiative

INTERNATIONAL BULLION SUMMIT India Bullion and Jewellers Association Initiative

INDIA INTERNATIONAL BULLION SUMMIT: OCT 2013

**Event : 1st Indian International Bullion Summit** 

Venue: Hotel Grand Hyatt, Mumbai

Date : Saturday, October 5, 2013

Time: 9:00am onwards

#### Narendra Modi Addresses the meet at the Opening Ceremony at IIBS



# PANEL DISCUSSIONS

Panel Discussion 1:

Comparison Domestic and International Banking Policies in Gold Industry

Panel Discussion 2:

Re-utilization of Gold dumped in temples and households in a country's economy

Panel Discussion 3:

Promoting Investments in International Mining



Product Launch of Oriental Insurance – Jewellers Block



Product Launch of The Bombay Bullion Samachar



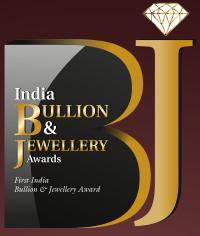
Product Launch of IBJA Coffee Table Book



Product Launch of Jewel Trendz Magazine



Product Launch of Bank of Baroda Credit Card



An Initiative of India Bullion & Jewellers Association



The "Bullion Star of the Century" Award Given to Mr. Amitabh Bachchan



Launch of India Bullion and Jewellery Awards By Zareen Khan



Mr Uddhav Thackeray and Aditya Thackeray presenting The Award

# The IBJA FASHON SHOW









## INTERNATIONAL BRANDING











2<sup>ND</sup>
INDIA
INTERNATIONAL
BULLION SUMMIT

India Bullion and Jewellers Association Initiative

India Bullion and Jewellers Association Initiativ

INDIA
INTERNATIONAL
BULLION SUMMIT

2ND INDIA INTERNATIONAL BULLION SUMMIT (IIBS)

Event

2nd Indian International Bullion Summit

Venue

Hotel Sahara Star, Mumbai

Date

Saturday, October 4, 2014 &

Sunday, October 5, 2014

Time

9:00am onwards

### OPENING CEREMONY









### PANELD ISCUSSIONS

#### **PANEL DISCUSSION-1**

• FDI Investment in Bullion & Jewellery Industry

#### **PANEL DISCUSSION-2**

Changes needed in gold policy?

#### **PANEL DISCUSSION-3**

- Gold an Investment or Expenses for Future-compare with various Instalment Scheme with Gold
- ETF or Physical Gold- which investor should opt?
- Dumbed Gold in India

#### **PANEL DISCUSSION-4**

- Gold Data whether Correct or Incorrect
- Opportunity in Gold Mining and Refinery in world
- World Gold Production VS World Gold Consumption
- Business Growth in Commodity Exchange

#### **PANEL DISCUSSION-5**

- New Generation in Bullion & Jewellery Family Business
- Budding Entrepreneurs in Bullion & Jewellery Industry











# PRESENTATIONS



Presentation by Mr. Jagdeep Kapoor



Speech by Mr. Somasundaram PR -WGC



Speech on Bullion Trend Prediction – The Astrological Angle byMr. Sandeep Koachar



Presentation by Mr. Sanjeev Panicker

### PRODUCT LAUNCH



Vision 2020 Launch by WGC



Launch of Gold & Silver Coins by IBJA



BVC Book Launch in association with IBJA



Launch of IIBS & IBJA Website



Launch of International Silver Council by The Silver Institute Supported By IBJA



Launch of Research Article by Mrs. Ritika Jaiswal





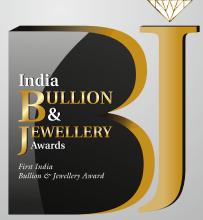




Best English Business Channel E T Now



Best chain of retail store-International Joy Alukkas India Ltd



An Initiative of India Bullion & Jewellers Association



Lifetime achievement Award Bherumal Shamaldas



Best Refinery
MMTC - PAMP India Pvt. Ltd.

# The IBJA FASHON SHOW



Sushmita Sen Vriddhi Jewellers Huma Qureshi P.N Gadgil Jewellers Neetu Chandra Nizam by Gitanjali Aditi Rao Hydari Shubham Motiwala Jewellers Zareen Khan S.K Jewellers Shraddha Kapoor Parineeta by Gitanjali

## YEAUE BRANDING













3<sup>RD</sup>
INDIA
INTERNATIONAL
BULLION SUMMIT

India Bullion and Jewellers Association Initiative

INTERNATIONAL BULLION SUMMIT India Bullion and Jewellers Association Initiative

3RD INDIA INTERNATIONAL BULLION SUMMIT (IIBS)

Event

3rd Indian International Bullion Summit

Venue

Hotel Sahara Star, Mumbai

Date

Tuesday, December 1, 2015

Time

9:00am onwards

# AGENDA

DATE	FROM	то	AGENDA
1st Dec 2015	8:30 am		Hotel Check - In
	09:00 am		Delegate Registration
	09:30 am		Opening Ceremony
	09:30 am	09:35 am	National Anthem
	09:35 am	09:40 am	Diva Lighting by Chief Guest
	09:40 am	09:45 am	Felicitation of the Chief Guest
	09:45 am	09:50 am	Opening Speech
	09:50 am	10:00 am	Key Note address by IBJA president Mr. Mohit Kamboj
	10:00 am	11:30 am	Panel Discussion-1
			1) Banking issue in Gems and Jewellery Industry.
			2) Growing NPA concern in Gems and Jewellery Sector.
			3) Issues in Metal Loan Scheme.
			4) Gold Monetization and Gold Bond Scheme-whether success or failure.
			5) Hallmarking challenges and BIS vision on Hallmarking.
			6) ETF Gold-success or failure after souvenir bond.
			7) Govt. view on Gold and Silver post monetisation.
	11:30 am	01:00 pm	Panel Discussion-2
			1) Refining and Mining opportunity in India.
			2) Sourcing of Dore and Standard Gold from miners.
			3) Audit of responsible Gold.
			4) Knowing the precise purity of Gold and Gold Jewellery.
	01:00 pm	01:30 pm	Networking Lunch
	01:30 pm	2:55 pm	Panel Discussion-3
			1) Emerging Retail Chain of Store VS. Single Store.
			2) Challenges in online Jewellery Business.
			3) Future of "Karigars" in india.
			4) Issue of SPA in Jewellery Import.
			4) New Generation view on Gems and Jewellery Sector.
			5) Effect of FMC & SEBI Merger.
	02:55 pm	03:00 pm	Closing Ceremony
	04:00 pm	04:30 pm	Networking Hi-Tea
	6:30 pm	10:30 pm	IBJA Awards Ceremony & IBJA Fashion Show
	10:30 pm		Cocktail & Dinner
2nd Dec 2015	10:	00 am	Hotel Check - Out

# REGISTRATION & INFORMATION DESK

- IBJA Members registration desk
- National Delegate registration desk
- International Delegate registration desk
- Venue map at the Information desk
- Brochures, itinerary leaflets etc. on the Information desk
- A bowl to drop in the visiting card at the Information counter
- Registration kit counter

# OPENING CEREMONY

- Welcoming the Chief Guest
- Diya lighting by the Celebrity and Chief Guest
- Opening Speech by the President
- Speech by the Chief Guest
- Felicitation of the Chief Guest, Celebrity and other Guest of Honour.
- Speech by other Guest of Honour
- Product Launch or Video Conference
- Closing speech

## PANEL DISCUSSIONS

### PANEL DISCUSSION-1

- Banking issue in Gems and Jewellery Industry.
- Growing NPA concern in Gems and Jewellery Sector.
- Issues in Metal Loan Scheme.
- Gold Monetization and Gold Bond Scheme-whether success or failure.
- Hallmarking challenges and BIS vision on Hallmarking.
- ETF Gold-success or failure after monetisation.

### **PANEL DISCUSSION-2**

- Refining and Mining opportunity in India.
- Sourcing of Dore and Standard Gold from miners.
- Audit of responsible Gold.
- Knowing the precise purity of Gold and Gold Jewellery.

### **PANEL DISCUSSION-3**

- Emerging Retail Chain of Store VS. Single Store.
- Challenges in online Jewellery Business.
- Future of "Karigars" in india.
- New Generation view on Gems and Jewellery Sector.

# PRODUCT LAUNCH



**Endorsements with IBJA** 

Various business Tie-ups with IBJA

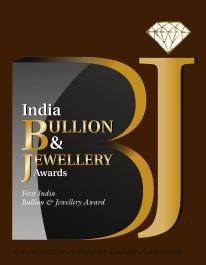
Educational Tie-ups with IBJA

Certification in association with IBJA

Scheme Launch in association with IBJA

Time Slot of 15 min to address the delicates about the company and product launch

Details of the product launch in the Bullion Magazine of IBJA



### INDIA BULLION & JEWELLERY AWARDS

- The 3rd India Bullion and Jewellery Awards is envisaged as a part of India International Bullion Summit 3 2015. .
- The primary focus of the awards ceremony is to recognise and accolade special achievements of all involved in the bullion and jewellery industry and trade.
- This year 32 Awards will presented in the two main categories associated with Bullion and Jewellery

### AWARD CATEGORIES

- Best Promising Commodity Exchange
- Best Online Jewellery Portal
- Best jewellery Insurance Company
- Best Refinery
- Best Logistics Company
- Best NBFC for Gold business
- Best Bullion & Jewellery Magazine
- Jewellery Icon of the decade
- President's Choice Award: Icon of Zaveri Bazar
- Best English Business Channel
- Best Hindi Business Channel
- Outstanding Contribution to the Industry
- Best Jewellery Advertisement Campaign
- Best Small Scale Jewellery Manufacturer
- Best Large Scale Jewellery Manufacturer
- Best Silver Jewellery/ Article Manufacturer

- Best Jewellery Brand
- Best Jewellery Designer
- Best Designer Jewellery Store
- Best Retail Store
- Best Chain of wholesale Stores
- Best Chain of Retail Stores International
- Best Chain of Retail Stores National
- Best International Bank for Gold Dealers
- Best National Bank for Gold Dealers
- Best Bullion Dealer in Coin (Gold/ Silver)
- Best Bullion Dealer Silver
- Best Bullion Dealer Gold
- Outstanding Contribution to the Association
- Best Gems & Jewellery Exporter of the year
- Best Promising Gems & Jewellery Company
- Lifetime achievement Award

# The IBJA FASHOW SHOW















- The IBJA Fashion Show is a fun-filled glitz and glamour event that compliments the 3rd Bullion and Jewellery Awards night ceremony.
- Each collection will be a fabulous display of Gold Jewellery, adorned by top models and led by Bollywood's leading ladies as show stoppers.
- Total 5 sequences of the Fashion Show.



## EXHIBITION

- Jewellery Stalls
- Stalls associated to Bullion and Jewellery Fraternity
- Standard stall set up: Stall size 2m x 2m, Name fascia,
   1 table, 2 Chairs, Lights, Plug point
- Customized stall set up at an additional cost

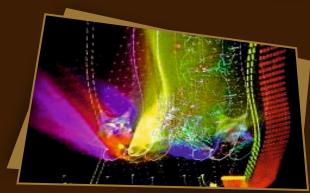
## BUSINESS MEETINGS

- Business meetings are a necessary part of operating in a professional environment.
- One on One meeting pinpoints a time and place to have in-depth discussions without other distractions or work getting in the way.
- Special meeting rooms are arranged at the venue & reserved in prior for holding business meetings



# EVENING ENTERMANNENT







# PUBLICITY MEDIA

### **Print Media**

Advertisement in major dailies / newspapers PR Coverage (Press Releases / news coverage)

### **Electronic Media**

Promotion on the television partner | Promotion on Radio

### **Outdoor Media**

Permanent Hoardings | Digital printed banners

### **Social Media**

Live on You Tube Social websites like facebook, twitter etc Emails

Strategic/Institutional tie-ups & Cross promotions

## **COVERACE**













- Digital Venue Branding
- Standees
- Checkered back drop
- Media byte
- Photo Opt
- Stage back drop
- Signage
- Entrance Arches
- Registration Desk

# VENUE BRANDING







TITLE PARTNER



**CO-PRESENTER 2** 

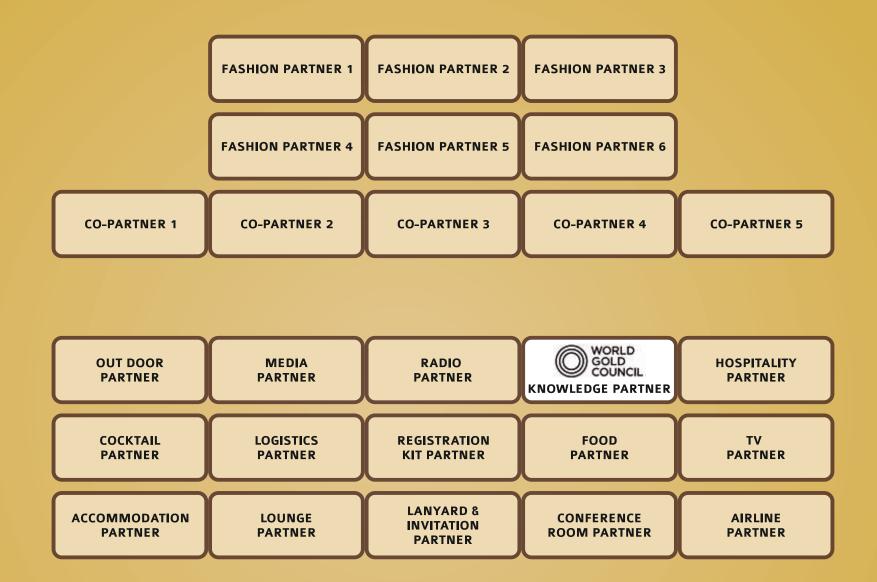
**POWERED BY 1** 

POWERED BY 2

**PARTNER 1** 

PARTNER 2

SPONSOR OPTIONS



# DEIVERABLES 7015

### TITLE PARTNER- Rs 1 Crore

- 1) Stall at the IBJA Jewellery Show.
- 2) 20 min Fashion Show Slot
- 3) Participation in the Diya Lighting during Opening Ceremony
- 4) Opportunity to launch a product in association with IBJA.
- 5) 10 min slot given to make a presentation during panel discussion.
- 6) Company promotional items like pen, diary, USB, brochure etc. Can be put in IIBS registration kit.
- 7) 100 passes to attend IIBS
- 8) Data base of the delegates to be given post event
- 9) Announcement by Anchor throughout IIBS
- 10) Company logo branding and profile on IBJA and IIBS website
- 11) Company Advertisement on IBJA and IIBS website for 1 year.
- 12) Company logo in IBJA e-newsletter for 6 month
- 13) Company logo and profile in India Bullion and Jewellers Bulletin in association with Abhushan Times
- 14) Company Full page advertisement in India Bullion and Jewellers Bulletin in association Abhushan times for 1 year
- 15) Company Logo on IIBS Invitation Card
- 16) Company Logo presence on Note pad and other in house printing material for IIBS, if any
- 17) Venue Branding
- 18) TVC of the .company to be played during the event
- 19) Promotion on Social Media

### **CO-PRESENTER- Rs 75 lakhs**

- 1) Stall at the IBJA Jewellery Show.
- 2) Opportunity to launch a product in association with IBJA.
- 3) 10 min slot given to make a presentation during panel discussion.
- 4) Company promotional items like pen, diary, USB, brochure etc . Can be put in IIBS registration kit.
- 5) 75 passes to attend IIBS
- 6) Data base of the delegates to be given post event
- 7) Announcement by Anchor throughout IIBS
- 8) Company logo branding and profile on IBJA and IIBS website
- 9) Company Advertisement on IBJA and IIBS website for 1 year.
- 10) Company logo in IBJA e-newsletter for 6 month
- 11) Company logo and profile in India Bullion and Jewellers Bulletin in association with Abhushan Times
- 12) Company Full page advertisement in India Bullion and Jewellers Bulletin in association Abhushan times for 1 year
- 13) Company Logo on IIBS Invitation Card
- 14) Company Logo presence on Note pad and other in house printing material for IIBS, if any
- 15) Venue Branding
- 16) TVC of the .company to be played during the event
- 17) Promotion on Social Media

### POWERED BY- Rs 50 lakhs

- 1) Stall at the IBJA Jewellery Show.
- 2) Opportunity to launch a product in association with IBJA.
- 3) Company promotional items like pen, diary, USB, brochure etc. Can be put in IIBS registration kit.
- 4) 50 passes to attend IIBS
- 5) Data base of the delegates to be given post event
- 6) Announcement by Anchor throughout IIBS
- 7) Company logo branding and profile on IBJA and IIBS website
- 8) Company Advertisement on IBJA and IIBS website for 3 months.
- 9) Company logo in IBJA e-newsletter for 3 month
- 10) Company logo and profile in India Bullion and Jewellers Bulletin in association with Abhushan Times
- 11) Company half page advertisement in India Bullion and Jewellers Bulletin in association Abhushan times for 3 months
- 12) Company Logo on IIBS Invitation Card
- 13) Company Logo presence on Note pad and other in house printing material for IIBS, if any
- 14) Venue Branding
- 15) TVC of the .company to be played during the event
- 16) Promotion on Social Media

### PARTNER- Rs 25 lakhs

- 1) Stall at the IBJA Jewellery Show.
- 2) Company promotional items like pen, diary, USB, brochure etc. Can be put in IIBS registration kit.
- 3) 25 passes to attend IIBS
- 4) Data base of the delegates to be given post event
- 5) Announcement by Anchor throughout IIBS
- 6) Company logo branding on IBJA and IIBS website
- 7) Company logo in IBJA e-newsletter for a month
- 8) Company logo in India Bullion and Jewellers Bulletin in association Abhushan Times
- 9) Company Logo on IIBS Invitation Card
- 10) Company Logo presence on Note pad and other in house printing material for IIBS, if any
- 11) Venue Branding
- 12) TVC of the .company to be played during the event
- 13) Promotion on Social Media

### FASHION PARTNER- Rs 20 lakhs

- 1) Stall at the IBJA Jewellery Show
- 2) 20 passes to attend IIBS
- 3) Choreographer, Hair and Makeup artist & Outfits taken care by IBJA
- 4) 16 Models & 1 showstoppers provided by IBJA
- 5) Green room Facilities given by IBJA
- 6) Announcement by Anchor throughout IIBS
- 7) Company logo branding on IBJA and IIBS website
- 8) Company logo in India Bullion and Jewellers Bulletin in association Abhushan Times
- 9) Company Logo on IIBS Invitation Card
- 10) Company Logo presence on Note pad and other in house printing material for IIBS, if any
- 11) Venue Branding
- 12) Promotion on Social Media

### **CO-PARTNER- Rs 15 lakhs**

- 1) Stall at the IBJA Jewellery Show
- 2) 15 passes to attend IIBS
- 3) Announcement by Anchor throughout IIBS
- 4) Company logo branding on IBJA and IIBS website
- 5) Company logo in India Bullion and Jewellers Bulletin in association Abhushan Times
- 6) Company Logo on IIBS Invitation Card
- 7) Company Logo presence on Note pad and other in house printing material for IIBS, if any
- 8) Venue Branding
- 9) Promotion on Social Media

### **ASSOCIATE PARTNER- Rs 5 lakhs**

- 1) 15 passes to attend IIBS
- 2) Announcement by Anchor throughout IIBS
- 3) Venue Branding





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